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SIDDHARTH INSTITUTE OF ENGINEERING & TECHNOLOGY:: PUTTUR
(AUTONOMOUS)

B. Tech IV Year II Semester Advanced Supplementary Examinations October-2020
ENTREPRENEURSHIP DEVELOPMENT

(Common to EEE & CSE)

Time: 3 hours

Max. Marks: 60

(Answer all Five Units 5 x 12 = 60 Marks)

UNIT-I

- 1 a Define the term Entrepreneurship. Explain the characteristics of an entrepreneur. **7M**
b What are the qualities of an entrepreneur? **5M**

OR

- 2 a What is Intrapreneurship? Write the challenges faced by Intrapreneurship. **6M**
b Discuss the problems faced by an entrepreneur in India. **6M**

UNIT-II

- 3 a Elucidate the concept of Small Business and its need. **6M**
b Define Sole Proprietorship and discuss on Sole Proprietorship **6M**

OR

- 4 a What is the role of Micro, Small, and Medium Enterprises in India? **6M**
b How to start MSME business? Explain **6M**

UNIT-III

- 5 a Describe Innovation. Why it is important for entrepreneurship? Explain. **6M**
b Explain the sources of Innovation in detail. **6M**

OR

- 6 a What are the sources of new ideas? **4M**
b Discuss on Opportunity recognition and idea generation in Entrepreneurship. **8M**

UNIT-IV

- 7 a What are the factors influencing the entrepreneurs? Give details. **8M**
b Explain the concept of motivation. **4M**

OR

- 8 a Write short notes on the following: **6M**
i) Debt capital ii) Seed Capital
b Explain the role of government agencies in small business financing. **6M**

UNIT-V

- 9 a Describe the process of project planning. **6M**
b Give a brief note on Project Report Preparation **6M**

OR

- 10 a How project planning is related to the entrepreneurial development? Explain. **6M**
b Describe about Project Feasibility. **6M**

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